

| FY07-12 PUBLIC SERVICES PROGRAM: FISCAL PLAN              |                    |                    | ECONOMIC DEVELOPMENT FUND |                    |                    |                    |                    |
|---|--------------------|--------------------|---------------------------|--------------------|--------------------|--------------------|--------------------|
| FISCAL PROJECTIONS  | FY06<br>ESTIMATE   | FY07<br>REC        | FY08<br>PROJECTION        | FY09<br>PROJECTION | FY10<br>PROJECTION | FY11<br>PROJECTION | FY12<br>PROJECTION |
| <b>ASSUMPTIONS</b>  |                    |                    |                           |                    |                    |                    |                    |
| CPI (Fiscal Year)   | 3.7%               | 2.6%               | 2.6%                      | 2.7%               | 2.7%               | 2.7%               | 2.7%               |
| Investment Income Yield                                   | 0.0415             | 0.0455             | 0.0465                    | 0.047              | 0.048              | 0.0485             | 0.049              |
| <b>BEGINNING FUND BALANCE</b>                             | <b>7,505,370</b>   | <b>0</b>           | <b>0</b>                  | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>0</b>           |
| <b>REVENUES</b>   |                    |                    |                           |                    |                    |                    |                    |
| Intergovernmental   | 0                  | 675,000            | 0                         | 0                  | 0                  | 0                  | 0                  |
| Miscellaneous   | 1,266,020          | 401,350            | 466,170                   | 239,580            | 228,000            | 223,500            | 224,000            |
| <b>Subtotal Revenues</b>                                  | <b>1,266,020</b>   | <b>1,076,350</b>   | <b>466,170</b>            | <b>239,580</b>     | <b>228,000</b>     | <b>223,500</b>     | <b>224,000</b>     |
| <b>INTERFUND TRANSFERS (Net Non-CIP)</b>                  | <b>420,320</b>     | <b>3,021,030</b>   | <b>1,083,830</b>          | <b>1,168,920</b>   | <b>475,490</b>     | <b>479,990</b>     | <b>479,490</b>     |
| Transfers To Debt Service Fund                            | (110,360)          | 0                  | 0                         | 0                  | 0                  | 0                  | 0                  |
| Transfers From The General Fund                           | 530,680            | 3,021,030          | 1,083,830                 | 1,168,920          | 475,490            | 479,990            | 479,490            |
| <b>TOTAL RESOURCES</b>                                    | <b>9,191,710</b>   | <b>4,097,380</b>   | <b>1,550,000</b>          | <b>1,408,500</b>   | <b>703,490</b>     | <b>703,490</b>     | <b>703,490</b>     |
| <b>CIP CURRENT REVENUE APPROP.</b>                        | <b>0</b>           | <b>(700,000)</b>   | <b>(700,000)</b>          | <b>(700,000)</b>   | <b>0</b>           | <b>0</b>           | <b>0</b>           |
| <b>PSP OPER. BUDGET APPROP/ EXP'S.</b>                    |                    |                    |                           |                    |                    |                    |                    |
| Operating Budget  | (9,191,710)        | (3,397,380)        | (3,495,000)               | (3,353,500)        | (3,348,490)        | (3,348,490)        | (3,348,490)        |
| Annualizations and One-Time                               | n/a                | n/a                | 2,645,000                 | 2,645,000          | 2,645,000          | 2,645,000          | 2,645,000          |
| <b>Subtotal PSP Oper Budget Approp / Exp's</b>            | <b>(9,191,710)</b> | <b>(3,397,380)</b> | <b>(850,000)</b>          | <b>(708,500)</b>   | <b>(703,490)</b>   | <b>(703,490)</b>   | <b>(703,490)</b>   |
| <b>TOTAL USE OF RESOURCES</b>                             | <b>(9,191,710)</b> | <b>(4,097,380)</b> | <b>(1,550,000)</b>        | <b>(1,408,500)</b> | <b>(703,490)</b>   | <b>(703,490)</b>   | <b>(703,490)</b>   |
| <b>YEAR END FUND BALANCE</b>                              | <b>0</b>           | <b>0</b>           | <b>0</b>                  | <b>0</b>           | <b>0</b>           | <b>0</b>           | <b>0</b>           |
| <b>END-OF-YEAR RESERVES AS A<br/>PERCENT OF RESOURCES</b> | <b>0.0%</b>        | <b>0.0%</b>        | <b>0.0%</b>               | <b>0.0%</b>        | <b>0.0%</b>        | <b>0.0%</b>        | <b>0.0%</b>        |

**Assumptions:**

1. These projections are based on the Executive's Recommended Budget and include negotiated labor agreements, the operating costs of capital facilities, the fiscal impact of approved legislation or regulations, and other programmatic commitments. They do not include inflation or unapproved service improvements. The projected future expenditures, revenues, and fund balance may vary based on changes to fee or tax rates, usage, inflation, future labor agreements, and other factors not assumed here.
2. The labor contract with the Municipal and County Government Employees Organization, Local 1994 expires at the end of FY07.
3. FY07 expenditures reflect the following one-time Grant and Loan program grants: \$470,000 for the Mills Corporation, \$1.5 million in County funds and \$675,000 in State grant funds for the Bethesda Theatre Nederlander project. Expenditures have also been changed to ensure that Small Business Loan Program expenditures equal loan repayments. In addition, the Maryland Industrial and Commercial Redevelopment Fund (MICRF) loan prepayment by Aspen Systems will result in a decrease in FY07 revenues and Grant and Loan program expenditures of \$110,360. And, Impact Assistance program funding has been continued in FY07.
4. The transfer from the general fund is adjusted to fund program costs, including CIP current revenue appropriation, net of offsetting loan repayments, intergovernmental funding, and interest income.
5. In FY07, FY08, and FY09, \$700,000 will be transferred to the capital budget to assist with the construction of a medical office building/freestanding ambulatory surgery center in Long Branch (CIP Cost Sharing: MCG, Project No. 720601).